| R FORM |
|--------|
| OICE |
| Monday |
| |

| Reduct SAT 7/18/97 Todays Date: 9/18/97 Account Name: Mana & | | Monday 9/6 | 29 |
|--|---|--|--|
| | RJR Rep.: | Middle sex Ron L 07578255 79786 8 | All Packs must be BLACK LINED and STICKERED Sticker must be on TOP of pack |
| WINSTON | CAMEL | SALEM | DORAL |
| Sticker-\$2.08 OFF INVOICE Pricing Excents off Pack | Sticker \$2.00 OFF INVOICE Pricing 20cents off pack | Slicker \$3.00 OFF INVOICE Pricing Sticents off pack | Sticker \$2.50 OFF INVOICE Pricing 25cents off peck |
| Brand Style Carlors | Brend Style Cartons | Brand Style Cartons | Brand Style Cartons |
| Winston Light Box | Camel Light Box Camel Filter Box | Salem King 2 Salem Light 2 | Doral Light 108 Coral FF 100 Coral Ultra 100 |
| 2 carton display | LIMIT 1 PER STORE 2 carton display | LIMIT 1 PER STORE 2 caston display | Dorai LE 100 Box |
| A carton display | 4 certon display | 4 carton display | Ayel IF hise 100 October 100 LUMBI 1 PER STORE 2 caston diaphy |
| Total Winston | Total Camel | Total Salam 4 | 4 carton display |
| GRAND TOT | AL OF ALL CARTONS= | 8 | Total Doral |

| FRI, SER-26-97 5:14 | PM ELLEN S. SHOOK | 908 249 4335 | P.01 |
|--|--|---|-----------------------------------|
| Street 989 State | R+ 12 | Account Phor | 1908-996-0566 |
| ON FARACATOWN | Sta | - J | zp 08825 |
| Jobber Middlesex | Jobbe | | 9.26.97 |
| grant and the second se | —————————————————————————————————————— | PARBOOK | |
| CASH 🛄 | SUG. ORDER 🔟 |) A | MERCHANDISE TO BE DELIVERED IS IN |
| DELIVERY | EXCHANGE 🔲 | DEL DATE | ADDITION TO HORISAL ORDER |
| FULL PRICE | FUL_PHICE | BRANDED SAVINGS | BAW PRIVATE LABEL |
| CTNS CAMEL . LINE # | CTNS SALEM LINE | CTNS DORAL LINE | CTNB LINE II |
| Regular | . Kings | Full Flavor | Non Filter |
| Filter | Lights | FF Menthol | Light Kinge |
| Filter BXX | Ulva Lights | Lights | Full Playor |
| Lights | Gold Box | Menthal Ughts | Men Lt Kings |
| Lights Flox | 100s | Non Filter | Ultra Lt Kings |
| | Ultre Lts. 100s | FF 100s | Lights Box |
| Special Lights | Slim Lt Box 100s | FF Man 100s | Ultra Lights Box |
| Special Lt Box | Lts Cust Cs 100s | Lights 100s | Light 100s |
| Ultra | MORE | Men Lights 100s | Men Lt 100s |
| Lights 100s | Lights 100s | The states in the state of the | Mon FF 100s |
| Special Lt Bx 100s | Filter 120s | , MÝGNY | Ultra Lt 100s |
| Ultra "C" Box 100s | Menthol 120s | Full Flavor | |
| Filter 100s | NOW | FF Box | Non Filter |
| 99'8 | Filter 85a (SP) | Lises | Full Flavor |
| 99's Lights | Menthol 85s (SP) | STERLING | Men Lt Kings |
| Kings | Menthal 1006 (SP) | Full Flay 85a | Mon FF Kings |
| Box | CENTURY . | Lights 85s | Ultra Lt Kings |
| Lights | Filter King | Light Men 85s | Lights Box |
| Lights Blox | Light King | F7 Men 854 | Ulira Lights Box |
| Ultra Lights | 100s | Full Play 100s | Light 100e |
| Ultra Box | Lights 100s | FF Menthol 190s | Men Lt 100s |
| Lights 100s | | Men Lights 100s | Men FF 100s |
| Lt Box 100s | | Utira Lights 100s | Ultra L1 100s |
| Ultra Lts 100s | | UL Mon 100s | SUMMARY |
| Ultra Lt Bx 100s | | 88m Lis 100s | TOT UNIT YOTAL CINE COST COST |
| WINSTON SELECT Soft Pack | | San Lio Moii 1005 | |
| Box | ADDITION AND | CVOLIANOE | KINGS |
| Lights / | ADDITIONAL INFO | EXCHANGE | |
| Lights Box | Salem ,30 DPC | PACK CARTON | 100'8 |
| Lights 100s | | Kings | BR. SAV. KINGS - |
| Slim Light 100s Bx. | on shipment | | BR. SAY. |
| VANTAGE VANTAGE | , | 100¢ | 100'8 |
| Ultra Lights | Dec | Br. Sav. Kinge | B/W PL |
| Ultre Lts Box | | Br. Say. 100s | KINGS |
| Menthol | | | B/W PL 100% |
| 100s | • | B/W PL Kings | |
| Ultra Lts 100s | | | GRAND . |
| | | TOTAL | TOTAL |
| SURT REP SIGNATURE Ellen | Shook | PURCHABER SIGNATURE | e over the phone |
| ellen | | Approved by Ju | E OVER THE PROVICE |

51849 1690

| | RJR ORDE | R FORM | | | | | |
|---|--|----------------------------|--|--|--|--|--|
| | OFF INV | OICE | • | | | | |
| Todays Date: 9/26 | | | | | | | |
| Account Name: Lily GFOC. Address: 102 Fair-word five Wholesaler: Middlescx | | | | | | | |
| Eliz. | All Packs must be BLACK LINED and STICKERED | | | | | | |
| Telephone # () | RJR Rep.: | Kon L | Sticker exist be on TOP of pack | | | | |
| Retail Signature: Noice Mail: 1-800-757-8255 | | | | | | | |
| WINSTON | CAMEL | SALEM | DORAL | | | | |
| Slicker \$2.00 OFF MIVOICE | Sticker \$2.00 OFF INVOICE | Sticker \$3.00 OFF INVOICE | Sticker \$2.50 OFF INVOICE | | | | |
| Pricing 20cents of Pack | Pricing 20cents off pack | Pricing 30cents off pack: | Pricing 25cents off pack | | | | |
| Brand Style Carlons | Brand Style Cerions | Brand Style Cartons | Skippel Strice Contons | | | | |
| Winston Box | Camel Light Box | Salem King | Dorat Light 190 | | | | |
| Winston Light Box | Cernet Filter Box | Salem Light 2 | . Dorat FF 100 | | | | |
| | | | Doral Utina 100 | | | | |
| LIMIT 1 PER STORE | UNIT 1 PER STORE | LEHT 1 PER STORE | Doral Lt 100 Box | | | | |
| 2 Carton display | 2 carion display | 2 certon display | Doral FF 100 Box | | | | |
| 4 carton display | 4 cartos display | 4 carton display | Graff Hea 100 Doni Lr Med 100 CHUT 1 PER STORE | | | | |
| <u> </u> | <u> </u> | <i>!</i> | 2 caston display | | | | |
| Total Winston | Total Camel | Total Salem | 4 cartos display | | | | |
| GRAND TO | fal of all cartons= | 4 | Total Doral | | | | |